

# AMA2186: COLLABORATIVE LEADERSHIP SKILLS

Course Code: 2403

Developing essential collaborative leadership skills to enhance team commitment and individual performance.

Why become a collaborative leader? Because it gives you the ability to break down silos, energize your team and bring out the best in your direct reports.

From collaboration skills to collaborative leadership behaviors, this course gives you the roadmap to be an adaptive manager: someone who can create clarity, vision and build mutual trust with your team and other departments. It will show you how to establish a culture that operates as an open and united group, so that you can inspire optimal performance up, down and across the organization.

## What You'll Learn

- Customize your management style to encourage employees to find their own answers to business challenges
- Create a culture that fosters involvement from all employees and helps break down silos and isolationism
- Embrace social media to enhance discussions, obtain recommendations and information, network and establish relevance
- Discover the benefits and virtues of over-communication
- Improve accountability by allowing your employees to have ownership of the results of their efforts
- Employ a collaborative process that is effective with all communication styles
- Set up a framework for collaboration

## Who Needs to Attend

Midlevel managers who want to inspire greater involvement, creativity and knowledge sharing in their employees.

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CLASSROOM LIVE

\$2,795 USD

2 Day

## Classroom Live Outline

### **Mastering the Principles of Collaboration**

- Describe the Principles of Effective Collaboration
- Determine How and When to Collaborate Based on Superordinate Goals
- Use Specific Tools to Promote a Collaborative Environment

### **Becoming a Collaborative Leader**

- Determine Which Leadership Style to Use, Based on the Situation
- Assess and Describe Your Effectiveness as a Leader in a Collaborative Setting
- Determine How to Improve Your Network to Promote Collaboration

### **Building Disciplined Processes and Unified Teams**

- Lead Others to Use Effective Collaborative Processes and to Build Strong Working Relationships and Unified Teams
- Identify Obstructions and Derailers That Block Collaboration
- Know the Steps for Gaining Buy-In for Collaboration

### **Enhancing Collaborative Communication**

- Describe the Processes for Collaborative Communication
- Develop Active Listening Skills That Promote Better Work Relationships
- Handle Conflict in a Constructive, Collaborative Way

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VIRTUAL CLASSROOM LIVE

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Jun 15 - 16, 2026 | 9:00 AM - 5:00 PM EDT

Aug 10 - 11, 2026 | 10:00 AM - 6:00 PM EDT

Oct 1 - 2, 2026 | 9:00 AM - 5:00 PM EDT

Nov 30 - Dec 1, 2026 | 9:00 AM - 5:00 PM EST



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PRIVATE GROUP TRAINING

2 Day

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