# MANAGEMENT SKILLS FOR TECHNICAL PROFESSIONALS

Course Code: 821241

Identify what really motivates technical people to excel at work in management skills for technical professionals.

This interactive Management Skills for Technical Professionals Training course is designed to help you make the transition from technical expert to people management. The building blocks of communicating, motivating, and delegating are clearly presented. In addition, completing the Technical Supervisor Action Plan will help you implement your new supervisory skills on the job.

## What You'll Learn

- Make the Transition from Technician to Manager
- Overcome Communication Challenges Facing Technical Supervisors
- Learn how to motivate your Technical Team
- Manage Performance and Monitor Progress
- Learn the art of Delegation
- Manage Your Job and Advance Your Career

## Who Needs to Attend

IT and technical professionals, including team leaders, managers, directors and others who want to enhance their team-building and leadership skills.

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| VIRTUAL CLASSROOM LIVE | $1,490 USD | 2 Day |
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Virtual Classroom Live Outline

**Introduction:** Why Technical Supervising Is Unique

**Part 1: The Transition: Getting Off to a Good Start**

- Make the Transition a Manageable Process
- Before You Begin the Transition
- Starting the Transition Process
- Avoiding Predictable challenging situations
- Understanding the Technical Types
- Proactive Management
- Technical Supervisors' Transition Lessons

**Part 2: Communication: Skills for Technical Supervisors**

- Communication Challenges Facing Technical Supervisors
- Challenge 1: Understanding Your Personal Style
- Challenge 2: Meeting Interpersonal Communication Demands
- Challenge 3: Developing Situational Strategies
- Technical Supervisors' Communication Lessons

**Part 3: Motivation: Creating Incentives**

- Motivational Issues
- Motivational Theories
- Motivational Basics
- Unique Motivation Needs of Technical Experts
- What Motivates Technical Supervisors?
- Motivational Challenges Facing Technical Supervisors
- Challenge 1: Overcoming challenging situations
- Challenge 2: Creating a Positive Climate
- Challenge 3: Finding Incentives for Your Technical Team

- Challenge 4: Managing Change

**Part 4: Delegation: Learning to Let Go**

- Delegation Skills Overview
- Delegation Challenges Facing Technical Supervisors
- Challenge 1: Determine with Whom You Can Let Go
- Challenge 2: Select the Appropriate Strategy
- Challenge 3: Be Sensitive to the Needs of Others
- Challenge 4: Manage Performance and Monitor Progress
- Technical Supervisors' Delegation Lessons
- Managing Virtual Teams
- Understanding Leadership Competencies
- Developing Positive Assertiveness
- The Art of Influencing Others
- Appraising Performance
- Building Teams
- Establishing Employee Accountability
- Feedback Skills for Leaders

**Part 5: Planning for Further Development**

- Develop a Plan of Action
- Manage Your Job and Advance Your Career
- Politics Can Be Fun
- Technical Supervisors' Final Recommendations

Jun 25 - 26, 2025 | 10:00 AM - 3:00 PM EST

Aug 25 - 26, 2025 | 10:00 AM - 3:00 PM EST

Oct 20 - 21, 2025 | 10:00 AM - 3:00 PM EST

Dec 17 - 18, 2025 | 10:00 AM - 3:00 PM EST

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| PRIVATE GROUP TRAINING | 2 Day |
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Visit us at www.globalknowledge.com or call us at 1-866-716-6688.