AMA2508: IMPROVING YOUR MANAGERIAL EFFECTIVENESS

Course Code: 821539

You have the power to create change and inspire successful outcomes

It's one thing to be a manager—but being an effective team leader takes special skills, knowledge and practice. This course will help you build a high-performing team by becoming a learning leader and partner, developing your team's ability to work together, and resolving conflict. Through lectures, discussions, self-assessments and other activities, you will gain insights about yourself and your role as a manager, as well as how your behaviors and ability to coach and mentor team members impacts their performance. In addition, you will apply what you learn to a prepared case study, plus a situation within your own team, and then share your solutions.

What You'll Learn

- Improving personal and group effectiveness using a range of behavioral styles
- Applying tools to create high-performance teams
- Creating a team environment that encourages learning and development
- Applying coaching processes and behaviors
- Motivating and engaging your team
- Using the most effective conflict resolution approach based on the situation

Who Needs to Attend

Experienced managers with three to five years of management experience who are interested in enhancing their managerial effectiveness.

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VIRTUAL CLASSROOM LIVE	$3,895 CAD	2 Day

Virtual Classroom Live Outline

Learning Objectives

- Define Your Managerial Role as a Learning Leader
- Extend Your Adaptability
- Apply Strategies and Tools to Create a High-Performance Team
- Motivate People By Using the Intrinsic Motivation Approach
- Apply Coaching Methodologies
- Navigate Your Team Through Conflicts
- Assist Your Team Members in Their Professional and Personal Development

The Manager as Learning Leader—The Manager's Style

- Determine Your Role as a Learning Leader
- Identify the Primary Behavioral Characteristics of Each Style
- Determine How Your Behavioral Style Influences the Actions of Others
- Plan Actions to Improve Personal and Group Effectiveness Using a Range of Behavioral Styles

Creating a High-Performance Team

- Determine the Difference Between a Team and a Group
- Apply Tools to Create High-Performance Teams
- Use Agreements to Improve a Team's Health

The Manager as a Developer of People

- Explain the Connection Between a Learning Organization and the Development of Its Members
- Create a Team Environment That Encourages Learning and Development
- Apply Tools to Develop Your Team Members

The Transformational Coach

- Redefine the Role of Manager as a Learning Partner
- Contrast Transactional and Transformational Coaching
- Assess the Readiness of Your Work Environment for Effective Partnership Coaching
- Assess Your Current Coaching Competencies
- Apply Coaching Processes and Behaviors

Style and Motivation

- Determine the Key Values That Are Typical of Each Behavioral Style
- Select Motivators to Meet Individual Needs
- Apply an Intrinsic Motivational Approach
- Address Generational Differences

Managing Conflict

- Assess Your Personal Preferences for Dealing with Conflict
- Identify Five Primary Modes for Managing Conflict
- Apply the Most Effective Approach Based on the Conflict Situation

Management Simulations

- Apply Seminar Topics in an Integrated Way
- Apply Seminar Topics to Address Real-Life Team Situations
- Navigate Team Dynamics

Jul 14 - 15, 2025 | 9:00 AM - 5:00 PM EDT

Sep 22 - 23, 2025 | 10:00 AM - 6:00 PM EDT

Nov 13 - 14, 2025 | 9:00 AM - 5:00 PM EST

Jan 26 - 27, 2026 | 9:00 AM - 5:00 PM EST

Visit us at www.globalknowledge.com or call us at 1-866-716-6688.

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