

# MANAGING ORGANIZATIONAL GOALS

Course Code: 821626

In this course, you will develop skills needed to establish tactical goals for your team based on organizational directives, as well as create and manage action plans to achieve these goals.

As a manager, you are responsible for setting the goals for your team and for managing their work. Organizational goals can often get lost in layers of management and not get communicated to the individual contributors. In the absence of goals, employees can feel unmotivated or can even set their own goals for achievement, which will result in poor and conflicting team performance. In this course, you will develop skills needed to establish tactical goals for your team based on organizational directives, as well as create and manage action plans to achieve these goals.

## What You'll Learn

In the Managing Organizational Goals course, you will learn how to:

- Refine goals for your team.
- Develop action plans and contingency plans for achieving your team goals.
- Manage your team and work with stakeholders in your organization to achieve the action plan.

## Who Needs to Attend

New or experienced leaders (mid-level and above) who need to accomplish work and strategic initiatives through the leaders who report to them, as well as through a peer network of leaders, and through the top level of leadership

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VIRTUAL CLASSROOM LIVE

\$965 CAD

1 Day

## Virtual Classroom Live Outline

### Module 1: Establishing Team Goals

- Clarify General Team Goals
- Create a Goal Map
- Translate General Goals into Tactical Goals

### Module 2: Developing a Team Plan

- Create Action Plans for Achieving Goals
- Develop a Contingency Plan

### Module 3: Achieving the Team Plan

- Implement the Action Plan
- Evaluate Success

Aug 12 - 12, 2026 | 10:00 AM - 4:00 PM EDT

Dec 9 - 9, 2026 | 10:00 AM - 4:00 PM EST

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