MICROSOFT LICENSING & EA NEGOTIATION BOOT CAMP

Course Code: 834010

Get the knowledge and understanding you need to intelligently evaluate your Microsoft licensing options and stay compliant without overbuying.

This intensive, 18+ hour course is the most complete and up-to-date training on Microsoft licensing available. You get the knowledge and understanding you need to intelligently evaluate your Microsoft licensing options and keep your organization compliant without overbuying. You also learn a disciplined process and proven negotiation strategies for optimizing your next EA.

What You'll Learn

Microsoft licensing newcomers will learn:

- Microsoft's licensing vocabulary and concepts
- How Microsoft's key products and cloud services are licensed
- A framework on which to build your licensing expertise

Microsoft licensing veterans will:

- Validate what you already know
- Fill in any gaps in your Microsoft licensing knowledge
- Get up-to-date on recent shifts in Microsoft licensing policies

Who Needs to Attend

Whether you're an IT procurement specialist, a software asset manager, a systems architect, or a major Microsoft partner, this Boot Camp will advance your skills and give you the resources you need to address any Microsoft licensing question.

MICROSOFT LICENSING & EA NEGOTIATION BOOT CAMP

Course Code: 834010

CLASSROOM LIVE	$3,495 USD	3 Day

Feb 3 - 5, 2026 | 8:00 AM - 5:00 PM | LOS ANGELES, CA

Apr 28 - 30, 2026 | 8:00 AM - 5:00 PM | WASHINGTON, DC

Sep 23 - 25, 2026 | 8:00 AM - 5:00 PM | CHICAGO, IL

MICROSOFT LICENSING & EA NEGOTIATION BOOT CAMP

Course Code: 834010

VIRTUAL CLASSROOM LIVE	$3,495 USD	3 Day

Jul 13 - 17, 2026 | 8:00 AM - 1:00 PM PDT

MICROSOFT LICENSING & EA NEGOTIATION BOOT CAMP

Course Code: 834010

PRIVATE GROUP TRAINING	3 Day

Visit us at www.globalknowledge.com or call us at 1-866-716-6688.