

# ESSENTIALS FOR NEW LIGHTNING EXPERIENCE ADMINISTRATORS (ADX201)

Course Code: 838000

Discover the world of a Salesforce Administrator by working firsthand to configure and customize a Salesforce org.

In this 5-day class designed for new admins, our experts guide you through the important tasks and features that Salesforce Administrators encounter daily. Learn about Salesforce's architecture, how to manage users, and how to keep your org secure. Dive into best practices surrounding customization, set up automations to improve efficiency, and create reports and dashboards for data analysis.

## What You'll Learn

Students should be able to,

- Explain the Salesforce architecture and key terminology.
- Use the application development lifecycle to define the process of managing an app's development, from design to final release.
- Compare different methods for granting users access to functionality and data.
- Build and customize applications to meet business requirements.
- Describe use cases for data management and validation tools.
- Analyze key performance indicators with reports and dashboards.
- Automate business processes using key features and functionality.
- Leverage the Salesforce ecosystem and resources to implement and maintain your Salesforce org.

## Who Needs to Attend

This class is ideal for new and beginner Salesforce System Administrators, as well as Trailblazers looking to increase their skills around the configuration, maintenance, and automation of a Salesforce org. This is also a great class for anyone looking to earn their Salesforce Administrator credential.

## Prerequisites

Pre-work Link : [Essentials for New Lightning Experience Administrators Prework \(salesforce.com\)](https://trailhead.salesforce.com/en/learn/essential-administrator)

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VIRTUAL CLASSROOM LIVE

\$4,500 USD

5 Day

## Virtual Classroom Live Outline

### **Salesforce Fundamentals**

- Explore Salesforce
- Salesforce Architecture

### **Administrator Responsibilities**

- Describe the Role of an Administrator
- Plan for Success

### **The Big Picture: All Users**

- Company Information and Licensing
- Fiscal Year and Currency
- Organize and Collaborate
- Manage Users
- Login Security Controls

### **Feature Access and Object Security**

- Profiles
- Permission Sets
- Field-Level Security

### **Salesforce Record Access**

- Record Ownership
- Organization-Wide Defaults
- Role Hierarchy
- Sharing Rules
- Teams and Manual Sharing
- Restriction Rules

## **Customize Standard Functionality**

- Object Overview
- Standard and Custom Fields
- Relationship Fields
- Custom Formula Fields

## **Customize the Existing User Interface (UI)**

- Applications
- Home Page
- Tabs and List Views
- Page Layouts
- Buttons, Links, and Actions
- Record Types, Business Process, and Path

## **Create New with Clicks**

- Create a New Object
- Dynamic Forms
- Create a New Custom Tab
- Create and Deploy a Change Set
- Mobile Layout

## **Declarative Automation**

- Automation Fundamentals
- Validation Rules
- Lead and Case Management
- Workflow and Approval Process
- Process Builder

## **The Future of Automation: Flow**

- Flow Overview
- Build a Flow to Update a Field
- Build and Combine Flows
- Deploy Flow with a Lightning Component
- Order of Execution

## **Data Management**

- Back Up Data
- Import, Export, and Update Data
- Mass Delete and Mass Transfer
- Data Quality and Cleansing Tools

## **Analytics**

- Report Components
- Filters and Formulas
- Conditional Formatting and Charts
- Exports and Subscriptions
- Dashboards

Sep 15 - 19, 2025 | 10:00 AM - 6:00 PM EST

Sep 29 - Oct 3, 2025 | 10:00 AM - 6:00 PM EST

Oct 13 - 17, 2025 | 10:00 AM - 6:00 PM EST

Nov 3 - 7, 2025 | 10:00 AM - 6:00 PM EST

Nov 17 - 21, 2025 | 10:00 AM - 6:00 PM EST

Dec 1 - 5, 2025 | 10:00 AM - 6:00 PM EST

Dec 15 - 19, 2025 | 10:00 AM - 6:00 PM EST

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